

PRIVATE SECONDARY LIQUIDITY

Fulfilling liquidity and investment needs by coordinating high-touch, discreet, and exclusive opportunities in private company shares.

Capitalize on an unprecedented secondary trading market

Over the past 20 years, private investments have grown substantially while opportunities to invest in public companies have decreased. As a result, today's investment environment is characterized by:

- Many VC-backed companies gaining valuations that far exceed previous IPOs
- A-rounds that are similar in size to IPOs of the late 1990s and early 2000s, and later-stage investments that typically reach hundreds of millions
- Reduced opportunities in investable companies and potential returns from early-stage IPOs because of the evolution of angel, seed, VC, and crossover investors
- Early stage investors waiting longer to receive liquidity because companies of longer incubations

Benefit from Interlink's exclusive focus on private investing

As a boutique investment bank operating only in private markets,

Interlink offers the unique combination of seasoned institutional equity traders, an extensive client network, and the expertise to cross-pollinate between primary and secondary relationships. Our uncommon advantages include:

- Singular dedication to private markets, allowing us to fully serve the needs of founders, strategic partners, and advisory partners
- Extensive experience in capital markets transactions, including past leadership on trading desks at top investment banks
- Established relationships with leading institutional VC, crossover, and public investors who are active in private investing
- A growing, exclusive institutional network of investors seeking private secondary transactions in later-stage VC-backed companies
- In-depth understanding of the discretion needed in private markets and issues related to partnership changes, target valuations, timing, and risk
- Personalized approach to securing liquidity or investment opportunities based on client objectives
- Expertise in pricing and negotiating large investment transactions, as well as compliant delivery of shares and capital through our broker-dealer
- Focus on only qualified opportunities and counterparties
- Commitment to understanding and accommodating a seller's unique circumstances and a buyer's minimum investment parameters
- Transaction fees that are clear, predetermined, and all-inclusive

Please [contact us](#) for more information.